



Cross Border Deal of the Year Award

M&A Advisor, during the 7th Annual International M&A Awards dinner in New York, and The Global M&A Network, at the Annual Europe M&A Atlas Awards ceremony in London, respectively recognized the acquisition of Peter Wolters GmbH by Lapmaster Group Holdings as the Cross Border Corporate/Strategic Acquisition Deal of the Year and the Cross Border Deal of the Year.

Headwaters|SC was originally contacted by Lapmaster to seek guidance on this possible transaction, which resulted in the client engagement being led by Headwaters|MB, our investment banking affiliate within Business Growth Alliance (BGA).

“As cross border M&A volumes return and promise to exceed pre-crisis level, we are witnessing an unprecedented transformation of local market firms and dealmakers into global M&A experts whose intimate knowledge and expertise in the cultural, financial and legal arenas are redefining our industry,” says David Fergusson, President and Co-CEO of The M&A Advisor. “The 2015 International M&A Award winners represent the best of the cross border M&A industry in 2014 who earned these honors by standing out in a group of very impressive finalists.”

James C. Bly, Jr., the Founder & CEO of Headwaters|SC, said “This transaction is reflective of the significant capabilities and collaborative power that Headwaters and its BGA Affiliates can deliver on behalf of family-controlled businesses on matters relating to corporate development.”

Philip W. Seefried, the CEO of Headwaters|MB, said, “A critical capability of Headwaters|MB is our global reach; we have enjoyed great success with cross border executions and continue to build resources to further strengthen our capabilities in this regard. This year, we closed several milestone international deals for our clients. We are honored that our work continues to be recognized by both The M&A Advisor and The Global M&A Network.”

Len LaPorta, Managing Director in the Industrial Group at Headwaters|MB, added: “This was a transformative transaction for Lapmaster as Peter Wolters was a perfect complement to our client’s product and regional footprint. The transaction was very complicated given cross border considerations, tax issues, significant operational restructuring, transition agreements related to a corporate divestiture, and complex intellectual property matters. We worked with Lapmaster’s excellent team to address these issues and facilitate a smooth post-merger integration.”

