



Philip Daetwyler Represents Headwaters|SC in Multiple AFHE Conferences

Philip M. Daetwyler, Managing Director at Headwaters|SC, is an expert in the financial and operational aspects of privately owned business' major transitions. As a former commercial bank regional president and lender, he has financed acquisitions, expansions, reorganizations, and generational transitions. With half of his career in Board or C-Level executive positions, he has also managed companies through major ownership transitions, and organic growth initiatives including international product line moves, expansions, and financial reorganizations.

In November of 2014, Philip represented Headwaters|SC at the winter conference of Attorneys for Family Held Enterprise Association (AFHE). AFHE is an independent, non-profit association of attorneys and other professionals (accountants, valuation firms, financial planners, insurance agents, psychologists and other professionals focused on the family business) who provide multi-disciplinary counsel and advice to publicly and privately held enterprises, their boards, family members, management, and owners. AFHE serves as a valuable resource to connect family business enterprises worldwide with qualified attorneys and other professionals who have dedicated experience with issues facing family held businesses.

At the AFHE 2014 Winter Conference, Philip presented Headwaters|SC's proprietary research on the Ten Mega-Trends impacting the US economy and businesses, specifically The Transition WaveSM. The attendees were very interested in the impact of The Transition Wave on their clients' businesses and investment companies and have since invited Philip to join the AFHE association as a non-practicing member.

Mr. Datewyler has since been invited to present at the AFHE 2015 Annual Conference to provide a more detailed follow-up presentation, which will be based on case studies of successful generational transitions where Headwaters|SC advisors played an instrumental role to help business grow while they also transitioned ownership, governance and management into a next generation. The objective of this session will be to provide insights as to how AFHE members can assist their clients through Generational Transitions, and to maintain a greater percentage of clients post transition. All attendees, as well as Headwaters|SC members, will be invited to participate in a follow-up webinar.



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